

advance

and protect your Oracle Systems

The Atos Oracle Practice

In today's challenging economic environment you need a partner that can deliver clear business benefit from your Oracle investment. At Atos we can help you reduce costs and maximise your profits by providing resources and services that will support your business in an ever-changing environment.

We are a worldwide member of the Oracle Partner Network, with over 1,500 skilled Oracle practitioners. Across Europe Atos has attained Platinum Partner status and our investment in obtaining specialisations in a number of areas has helped us attain EMEA SI Strategic Partner status.

As one of the largest Oracle practices in Europe, Atos delivers high quality, innovative and cost effective services for the implementation and support of your Oracle technology and applications. We offer flexible pricing which reflects our global resources.

Our services span the full range of Oracle technology and applications, including eBusiness suite Release 11 and Release 12, PeopleSoft, Siebel, Hyperion, Business Intelligence, Fusion middleware and the database technology that underpins your applications. In addition we are fully able to advise, implement and support Oracle hardware solutions including Exadata.

We also offer SaaS and are the Oracle partner of choice for Advanced Procurement covering Oracle Purchasing, Oracle Sourcing, Oracle iProcurement, Oracle Services Procurement and Oracle Procurement Contracts.



We can talk technical, but we mean business

To achieve the best possible return on your investment, you need your Oracle applications and their associated technology to perform to their full potential throughout the lifecycle. This requires a partner with a breadth of knowledge and experience that goes beyond the technical to encompass the business issues facing your organisation.

Working closely with your business and ICT operations, we give you the best possible advice based on a clear view of your business processes. We don't bend your needs to fit our solution; using a mixture of best practice accelerators as well as customer specific configuration and customisations we build a cost effective solution to fit your needs.

Advance with Oracle and Atos

revenue growth

Smart growth - aligned to organisation objectives, new markets and maximisation of profits.

- ▶ Optimised applications
- ▶ Business Intelligence
- ▶ Shared Services
- ▶ Contract and Project Management
- ▶ Customer Relationship Management

cost control

Control without stifling the organisation and informed cost decisions.

- ▶ Low cost, quick deployment
- ▶ Timely information provision
- ▶ Reduced operating expenditure
- ▶ Increased service levels
- ▶ Lean supply chain

business continuity

Resource availability and competence, organisational resilience and agility.

- ▶ Current, supportable systems
- ▶ Maximised functionality
- ▶ Resilience and maintainability
- ▶ Risk reduction

changing environment

Regulatory pressures, globalisation, new competitors and sustainability.

- ▶ Flexible business processes
- ▶ Managing compliance
- ▶ Organisational change
- ▶ Mergers and acquisitions

Application Lifecycle Management

The combination of our business expertise, grounded in an understanding of the underlying technology, means that we can make an immediate difference.

Our consultants take a practical approach, looking at the way your company operates in order to provide you with recommendations that will improve the efficiency, agility, flexibility and performance of your business.

Our comprehensive portfolio provides:

- ▶ Business strategy and transformation
- ▶ Management of process and change
- ▶ Design and build of Oracle solutions using best practice accelerators
- ▶ Fully managed operation services

The solutions we offer address business issues that really matter.

The Voice of our Clients

Atos helped The Global Fund become a fully autonomous organisation on Oracle R12 in seven months:

"We could not have managed the transition without the drive and energy from the incredible Atos Team"

Ines Garcia, Program Manager, Global Fund

"Atos has fielded a very good team that understands the priority of keeping our Oracle databases for production systems up and running.

They are proactive and responsive, and if there's a problem, they will work through until they fix it. We rely 100% on Atos for Oracle database support and I would certainly use them again."

Sheila Brennan, IS Manager, NXP Semiconductors

"Atos supports TVP in a wide range of functional and technical areas, in respect of PeopleSoft HRMS, and I have been impressed with all their staff that seem to share the common ethos of providing high quality customer services."

Colin Wade, Project Manager, Thames Valley Police

Oracle practice key contacts

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About Atos

Atos is an international information technology services company with annual 2010 pro forma revenues of EUR 8.6 billion and 74,000 employees in 42 countries at the end of September 2011. Serving a global client base, it delivers hi-tech transactional services, consulting and technology services, systems integration and managed services. With its deep technology expertise and industry knowledge, it works with clients across the following market sectors: Manufacturing, Retail, Services, Public, Health & Transport, Financial Services, Telecoms, Media & Technology; Energy & Utilities.

Atos is focused on business technology that powers progress and helps organisations to create their firm of the future. It is the Worldwide Information Technology Partner for the Olympic Games and is quoted on the Paris Eurolist Market. Atos operates under the brands Atos, Atos Consulting and Technology Services, Atos Worldline and Atos Worldgrid.

ORACLE® Platinum Partner

Specialized in

Oracle Database
Oracle Exadata
Oracle Database Performance Tuning
Oracle Service-Oriented Architecture
Oracle Business Intelligence Foundation
Oracle Data Warehousing
Oracle Linux
Oracle Real Application Clusters
Oracle CRM On Demand
Siebel Customer Relationship Management
Oracle E-Business Suite Supply Chain Management